Presentation Outline

• Recognitions
• Recruitment
• Chancellor’s Cabinet
• Advancement Update
• College Updates from the Deans

• Tuition and Fees
• Strategic Planning Presentation
• Feedback and Discussion
Recognizing and Observing Juneteenth as a State Holiday
Congratulations to Our 860 Graduates!
Award-Winning Campaigns

• The Office of Communications and Marketing won:
  ▪ Platinum Hermes Award for the Everywhere You Look, UTHSC Tour
  ▪ Gold Hermes Award for the Chancellor’s Investiture

• The College of Nursing won:
  ▪ Gold Hermes Award for the 2022 College of Nursing magazine
Collierville Chamber of Commerce Award

• UTHSC named 2022 Health Care Provider of the Year
  ▪ Selected from among 4 outstanding finalists

• Collierville Chamber cited UTHSC for “maintaining an incredible presence in the area”
  ▪ 6 colleges
  ▪ 3100 students
  ▪ Approximately 380 researchers working on the cures of tomorrow
  ▪ 1,266 total affiliations and connections with the Collierville community
Good Morning America Visits Campus

• Determined to be a Doctor Someday (DDS) program featured to celebrate Black History Month
  ▪ DDS was founded by Dr. Christina Rosenthal, a graduate of the UTHSC College of Dentistry
  ▪ Segment focused on Dr. Quodarrius Toney, a cosmetic dentist who was in the inaugural DDS cohort in 2012
UT BOT’s Newest Student Trustee

• Woodi Woodland
  - UTHSC College of Medicine student
  - Will serve July 1, 2023 – June 30, 2024
New Leadership

• Dr. Reggie Frye
  Dean, College of Pharmacy

• Brigitte Grant
  Vice Chancellor for Advancement

• Dr. Paul Wesolowski
  Vice Chancellor for Strategic Partnerships
Administrative Appreciation

• Dr. Brad Boucher
  Interim Dean, College of Pharmacy

• Dr. Charley Deal
  Interim Vice Chancellor for Advancement
Recruitment – Active Searches

• Executive Vice Chancellor and Chief Operations Officer
• Vice Chancellor for Research
Creation of Chancellor’s Cabinet
Advancement Update
UTHSC Total Dollars Raised

UTHSC TOTAL DOLLARS RAISED
YEAR TO DATE COMPARISON
July 1 - May 1

<table>
<thead>
<tr>
<th>Month</th>
<th>FY23 Dollars</th>
<th>FY22 Dollars</th>
</tr>
</thead>
<tbody>
<tr>
<td>July</td>
<td></td>
<td></td>
</tr>
<tr>
<td>August</td>
<td></td>
<td></td>
</tr>
<tr>
<td>September</td>
<td></td>
<td></td>
</tr>
<tr>
<td>October</td>
<td></td>
<td></td>
</tr>
<tr>
<td>November</td>
<td></td>
<td></td>
</tr>
<tr>
<td>December</td>
<td></td>
<td></td>
</tr>
<tr>
<td>January</td>
<td></td>
<td></td>
</tr>
<tr>
<td>February</td>
<td></td>
<td></td>
</tr>
<tr>
<td>March</td>
<td></td>
<td></td>
</tr>
<tr>
<td>April</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
UTHSC Total Donors

UTHSC TOTAL DONORS
YEAR TO DATE COMPARISON
July 1 - May 1

FY23Donors  FY22Donors
### FYTD Comparison Report

**April 30, 2023**

<table>
<thead>
<tr>
<th>School</th>
<th>2 FYTD Ago Fundraising Total</th>
<th>Previous FYTD Fundraising Total</th>
<th>Current FYTD Fundraising Total</th>
<th>2 FYTD Ago Cash Receipts Total</th>
<th>Previous FYTD Cash Receipts Total</th>
<th>Current FYTD Cash Receipts Total</th>
<th>2 FYTD Ago Donors Total</th>
<th>Previous FYTD Donors Total</th>
<th>Current FYTD Donors Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>HSC-College of Graduate Health Sciences</td>
<td>$23,697</td>
<td>$60,183</td>
<td>$1,162,390</td>
<td>$23,062</td>
<td>$59,803</td>
<td>$162,735</td>
<td>96</td>
<td>125</td>
<td>114</td>
</tr>
<tr>
<td>HSC-College of Medicine</td>
<td>$9,564,673</td>
<td>$6,843,265</td>
<td>$17,587,835</td>
<td>$8,175,180</td>
<td>$7,048,799</td>
<td>$11,106,548</td>
<td>2,368</td>
<td>1,999</td>
<td>1,903</td>
</tr>
<tr>
<td>Other Campus Gifts</td>
<td>$87,299</td>
<td>$414,704</td>
<td>$143,486</td>
<td>$167,182</td>
<td>$284,030</td>
<td>$150,839</td>
<td>324</td>
<td>316</td>
<td>370</td>
</tr>
<tr>
<td>UTHSC College of Dentistry</td>
<td>$2,695,795</td>
<td>$3,335,710</td>
<td>$6,005,310</td>
<td>$1,658,835</td>
<td>$1,778,894</td>
<td>$958,288</td>
<td>707</td>
<td>747</td>
<td>509</td>
</tr>
<tr>
<td>UTHSC College of Health Professions</td>
<td>$351,758</td>
<td>$187,956</td>
<td>$651,805</td>
<td>$131,537</td>
<td>$180,473</td>
<td>$249,303</td>
<td>414</td>
<td>461</td>
<td>390</td>
</tr>
<tr>
<td>UTHSC College of Nursing</td>
<td>$214,545</td>
<td>$318,828</td>
<td>$337,032</td>
<td>$250,946</td>
<td>$306,002</td>
<td>$172,944</td>
<td>411</td>
<td>412</td>
<td>387</td>
</tr>
<tr>
<td>UTHSC College of Pharmacy</td>
<td>$513,392</td>
<td>$864,273</td>
<td>$576,325</td>
<td>$571,547</td>
<td>$429,227</td>
<td>$513,471</td>
<td>673</td>
<td>633</td>
<td>548</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$13,451,159</strong></td>
<td><strong>$12,024,918</strong></td>
<td><strong>$26,464,183</strong></td>
<td><strong>$10,978,288</strong></td>
<td><strong>$10,087,227</strong></td>
<td><strong>$13,314,128</strong></td>
<td><strong>4,749</strong></td>
<td><strong>4,463</strong></td>
<td><strong>4,041</strong></td>
</tr>
</tbody>
</table>
## FYTD Annual Giving Comparison Report

*Comparison Report*

**Dollars Raised**

**April 30, 2023**

<table>
<thead>
<tr>
<th>School</th>
<th>Restricted 2PFYTD Amt</th>
<th>Restricted PFYTD Amt</th>
<th>Restricted FYTD Amt</th>
<th>Unrestricted 2PFYTD Amt</th>
<th>Unrestricted PFYTD Amt</th>
<th>Unrestricted FYTD Amt</th>
<th>Total 2PFYTD Amt</th>
<th>Total PFYTD Amt</th>
<th>Total FYTD Amt</th>
</tr>
</thead>
<tbody>
<tr>
<td>Campus Fund</td>
<td>$57,306.50</td>
<td>$15,983.46</td>
<td>$28,060.00</td>
<td>$26,654.17</td>
<td>$111,628.68</td>
<td>$30,381.70</td>
<td>$83,960.67</td>
<td>$127,612.14</td>
<td>$58,441.70</td>
</tr>
<tr>
<td>Dentistry</td>
<td>$121,805.20</td>
<td>$183,401.02</td>
<td>$232,194.95</td>
<td>$154,731.47</td>
<td>$151,988.12</td>
<td>$102,645.10</td>
<td>$276,536.67</td>
<td>$335,389.14</td>
<td>$334,840.05</td>
</tr>
<tr>
<td>Graduate Health Sciences</td>
<td>$465.00</td>
<td>$217.50</td>
<td>$93,852.00</td>
<td>$20,096.72</td>
<td>$26,709.89</td>
<td>$14,813.90</td>
<td>$20,561.72</td>
<td>$26,927.39</td>
<td>$108,665.90</td>
</tr>
<tr>
<td>Health Professions</td>
<td>$43,764.21</td>
<td>$33,226.50</td>
<td>$46,657.49</td>
<td>$20,244.86</td>
<td>$30,903.74</td>
<td>$25,602.60</td>
<td>$64,009.07</td>
<td>$64,130.24</td>
<td>$72,260.09</td>
</tr>
<tr>
<td>Medicine</td>
<td>$412,865.97</td>
<td>$472,887.13</td>
<td>$828,710.11</td>
<td>$995,843.33</td>
<td>$619,180.49</td>
<td>$608,608.62</td>
<td>$1,408,709.30</td>
<td>$1,092,067.62</td>
<td>$1,437,318.73</td>
</tr>
<tr>
<td>Nursing</td>
<td>$40,308.93</td>
<td>$37,362.72</td>
<td>$79,558.34</td>
<td>$108,907.35</td>
<td>$127,986.49</td>
<td>$62,785.20</td>
<td>$149,216.28</td>
<td>$165,349.21</td>
<td>$142,343.54</td>
</tr>
<tr>
<td>Pharmacy</td>
<td>$78,364.98</td>
<td>$138,325.39</td>
<td>$201,740.92</td>
<td>$78,921.46</td>
<td>$82,638.73</td>
<td>$92,710.82</td>
<td>$157,286.44</td>
<td>$220,964.12</td>
<td>$294,451.74</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$754,880.79</strong></td>
<td><strong>$881,403.72</strong></td>
<td><strong>$1,510,773.81</strong></td>
<td><strong>$1,405,399.36</strong></td>
<td><strong>$1,151,036.14</strong></td>
<td><strong>$937,547.94</strong></td>
<td><strong>$2,160,280.15</strong></td>
<td><strong>$2,032,439.86</strong></td>
<td><strong>$2,448,321.75</strong></td>
</tr>
</tbody>
</table>
Advancement Highlights

• Family Campaign
• UTHSC Giving Day
• Delta Dental of Tennessee Building Floss Cutting
• Brigitte Grant, new Vice Chancellor for Advancement
• Since December 1, UTHSC has seen an amazing 360% increase in philanthropy
• Effective February 1, unit name was changed to Office of Advancement
• Six gifts of $1 million or more have been received since July 1, five of those since December 1
College Updates from the Deans
College of Dentistry

- Health Smiles Initiative to develop new student rotation site in Kingsport
  - Clinic will be named “Kingsport Dental Clinic of the Appalachian Highlands”
- Delta Dental of Tennessee, led by CEO Phil Wenk, made a $250,000 donation to the Kingsport Dental Clinic of the Appalachian Highlands for the purchase of dental equipment
- Grand Opening and Floss Cutting of the Delta Dental of Tennessee Oral Health Complex and Delta Dental of Tennessee Building took place on April 14
- Current D4 class is taking the new Integrated National Dental Board Examination for the first time this year
  - Previous two-part board examination now consolidated into one exam, which is case-based in format
  - Current first-time pass rate for UTHSC students is 100% with only two students left to take the exam
- Our extension of the Expanded Functions Dental Auxiliaries Course across Tennessee has been a resounding success
  - All next year’s classes, on both the UTHSC Memphis campus and the UT Knoxville campus, are almost completely booked
YTD completed applications are up to 14% and in-progress applications are up 74% over last year
  ▪ Partly attributable to increased visibility, active recruiting, pipeline programs, and CRM

Substantial increase in philanthropic support
  ▪ Thanks to the active help of UTFI engaging alumni and securing gifts

Provided ~$35k for student and postdoc independent research projects, funded by philanthropic support

Provided five Career Insights sessions during 3Q FY23
  ▪ 11 FY23 to date

Established and establishing student and postdoc internship and employment opportunities at Microport, Charles River, Natera, USBiologic, GSK, and PBC Biomed
College of Health Professions

- Faculty recognition by UT Alumni Association
  - Mark Hedrick, PhD – UTAA Outstanding Teacher Award 2023
  - Patrick Plyler, PhD – UTAA Distinguished Service Professor 2023
  - Chelsea Peeler, MS – Student Government Association Executive Council (SGAEC) Excellence in Teaching Award
  - James Lewis, PhD – SGAEC Excellence in Teaching Award

- Strong student pool of applications/admissions
  - Audiology, Speech, and Language Pathology (80 to 120 UG students)
  - Physical Therapy (46 students)
  - Pathologist’s Assistant programs (expect to increase from 6 in inaugural class to 10 students)

- Newly renovated and relocated Rachel Kay Stevens Therapy Center reopened March 2023
  - Pediatrics pro-bono occupational therapy opened March 2023 in the 920 Building

- Occupational Therapy reaccreditation site visit was May 2-3

- Ongoing accreditation self-studies
  - Physical Therapy
  - Clinical Laboratory Science
  - Health Informatics and Information Management
College of Medicine

- CoM African American alumni reunion
- Opening of Shelby Cares on 3rd
- *U.S. News & World Report* Rankings:
  - #18 for Most Graduates Practicing in Medically Underserved Areas
  - #24 for Best Medical School for Primary Care – Top 20%!
  - #46 for Most Graduates Practicing in Primary Care Field
  - #46 for Physician Assistant Program, and #1 in Tennessee
  - #71 for Research
- Expansion of the 100,000 genome program to UCH and ETSU
- CoM Shainberg Scholars arrive in Israel
College of Nursing

• Mobile Health Unit Ribbon Cutting on May 11
• *U.S. News & World Report* DNP ranking #23
• WKNO videos – being kind to pets, hand hygiene, emergency preparedness
• New PEPs: Lane College, UT Southern, Dillard University
• Events: Sickle Cell Boot Camp, SANE Extravaganza, NightinGala, Grand Opening: Margaret Newman Center for Nursing Theory, MHU Ribbon Cutting, Annual Pediatric APP Conference
College of Pharmacy

- Recruitment of new CEO Dean, Reggie Frye, effective June 1
- Graduated 178 CoP alumni on May 8
- P-1 student pharmacies approved to begin CoP Pharmacy journey in Knoxville, Nashville in Fall Semester 2023 (N=20 on each campus)
- 78/82 (95%) matched on 2023 ASHP CoP match day
  - Ranked 6th among U.S. colleges of pharmacy
  - 6 additional students secured postdoctoral pharmacy fellowships

- Received several 2023 CoP APhA-ASP Chapter National Chapter Awards

- Faculty and Staff News:
  - Bradley Boucher and Melissa Smith nominated for UT President’s Awards
  - Brandon Hawkins announced as UTAA Outstanding Teacher
  - Junling Wang accepted into the inaugural cohort of the AACP Mid-Career Faculty Recharge Program

- Successful CoP events:
  - Pinning Ceremony (March)
  - White Coat (April)
  - Alumni Advisory Board Meeting (April)
Questions?